Robert W Baird and Company Inc

Total Lobbying Effort

Total Lobbying Expenditures

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
\$21,000.00	\$21,000.00	\$21,000.00	\$21,000.00	\$84,000.00

Total Hours Communicating

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
16.00	15.75	4.75	11.00	47.50

Total Hours Other

2011	2011	2012	2012	Total
January - Jun	e July - December	January - June	July - December	
46.25	40.25	27.25	47.25	161.00

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Senate Bill 55

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
19.00 (30%)	17.00 (30%)			36.00 (17%)

Assembly Bill 87

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
12.00 (20%)				12.00 (6%)

Senate Bill 83

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
6.00 (10%)	6.00 (10%)	5.00 (15%)		17.00 (8%)

Assembly Bill 179

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
6.00 (10%)				6.00 (3%)

Assembly Bill 275

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
	22.00 (40%)			22.00 (11%)

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Issues related to	ssues related to state and local funding for the Wisconsin Technical College System						
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total			
		6.40 (20%)	11.65 (20%)	18.05 (9%)			

Issues related to the issuance of bonds or other obligations by the state or local governments

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
		6.40 (20%)	26.21 (45%)	32.61 (16%)

tax incremental financing

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
			8.74 (15%)	8.74 (4%)

Issues related to state and local funding for public schools

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
		6.40 (20%)		6.40 (3%)

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
18.68 (30%)	11.20 (20%)	8.00 hours (25%)	11.65 (20%)	49.53 (23.76%)